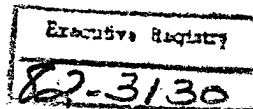


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Canadian Consulate General

Consulat Général du Canada



Suite 1310
Three Parkway
Philadelphia, PA 19102

May 10, 1982

Mr. William Casey
Central Intelligence Agency
George Washington Pky
McLean, VA 22191

Dear Mr. Casey:

The Canadian Consulate General in Philadelphia will host a high technology exhibition featuring over eighty Canadian manufacturers of high technology components and systems. The name of the exhibition is the Canadian High Technology Marketplace, and it will be held at the National Guard Armory, 2700 Southampton Rd., Philadelphia, on October 5, 6, and 7, 1982.

It is our pleasure to invite you to attend this exhibition. Just as your company is among the leaders and innovators of American industry, we in Canada have many companies which can complement your efforts. The Canadian participants will include technical and marketing personnel who will be at your disposal to discuss your requirements in: castings, forgings, precision machined parts, electromechanical, electrical, and electronic components, hardware, software, R & D, and a great deal more. Whatever your sourcing requirements, including the MIL, nuclear and commercial specs which you require your vendors to meet, you will find something of interest at the Marketplace.

Most of our exhibitors are already marketing a large portion of their production in the United States and are fully familiar with doing business in this country. The U.S. dollar currently enjoys a substantial premium over the Canadian dollar, giving you an added advantage and incentive to source in Canada. We would also remind you that under the Defense Production Sharing Agreement, companies on both sides of the border enjoy duty-free entry to each others markets, and the Buy America Act is waived.

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You may receive other notices about this exhibition as part of our general mailing which will be going out shortly. However, as one of our valued contacts, we want to let you know personally about it at an early date and request that you complete and return the enclosed preregistration card and plan to be with us.

Other members of your organization, in design, engineering, procurement, production, and management will also find our show of interest, and are most welcome to attend. We hope that you will pass the word and invite them to attend with you. If they wish to preregister, a photo- or hand-copy of the enclosed card will find their entrance badge ready and waiting with yours on arrival.

This location is easy to reach, and ample free parking is available. We look forward to welcoming you and your colleagues to our exhibition and learning of your reaction to this large sampling of state-of-the-art capability from Canada.

Yours sincerely,



Robert C. Brown
Consul and Senior Trade Commissioner



Stanley A. Cohan
Commercial Officer

Enclosure